Our Partnership With The Salvation Army Norwich Service Center

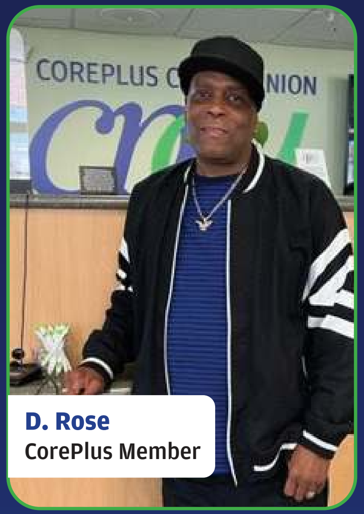
"As a direct result of the generosity of CorePlus Credit Union, fifty-five Norwich children in need were given new toys for the holidays through the Angel Tree Tag program. The Salvation Army Norwich Service Center is grateful for Norwich community partners such as CorePlus Credit Union. Together, we were able to make the holidays a little brighter for those less fortunate. The Salvation Army Norwich Service Center looks forward to year-round partnership opportunities with CorePlus Credit Union providing community impact to those in need."

- Debbie White, *Social Ministries Director*, The Salvation Army | Southern New England Division

Angel Tree Tag Gift Donations
(L to R): Barbara Donn, Cheryl Tomminello, Nancy Foss, Mark Peake

CorePlus Executive Team
Front (L to R): Nicholas K. Fortson, Raymond J. Currier
Back (L to R): Echo Johnson, David Chapman, Tracie Rodriguez, Meg Martellotta

Member Testimonials



D. Rose
CorePlus Member

"Eighteen years ago, I was new to the community and didn't have a bank account. Because of this, I had some issues. However, a CorePlus representative worked with me and asked me to write a statement explaining why I needed an account. CorePlus listened and granted me a checking account. I then started receiving regular direct deposits and my financial recovery began. Tracy Lewis and another former employee from the Waterford branch, blessed me with my first credit card, which had a credit limit of $250. My credit score was in the 500s at that point.
CorePlus representatives also helped me obtain my first-ever loan of $1,000, which helped me pay for tires. I must admit that the representatives coached me throughout the process. I also received assistance when I sought out a car loan and my credit score soon started rising! The guidelines provided by the CorePlus representatives were very helpful and encouraging.

I followed all of CorePlus' guidance and before I knew it, I was approved for a mortgage loan! The CorePlus representatives (in Waterford) helped me shape my financial responsibilities and encouraged me to be consistent and persistent. Today, I am a homeowner, community health worker, have an excellent credit score (800), and have a full array of CorePlus products (checking, share, money market, share certificates). CorePlus became a life-changer in my financial behavior."

J. Gilbert
CorePlus Member
Briarpatch Shellfish Co.

"A few years ago, when our previous bank was purchased by another large commercial bank, we became quite disenchanted with the lack of customer service the new bank provided. Although we had been with the original bank for more than 20 years, none of the new staff at the takeover bank really understood our business needs."

P. Wells
CorePlus Member
Briarpatch Shellfish Co.

"As a long-term member of CorePlus, I recommended to the owners that they consider a credit union instead of a bank. Right from our first meeting, Ray and Tracy were interested in learning how our business ran and what our individual needs were."

N. Follini
CorePlus Member
Briarpatch Shellfish Co.

"They worked with us to make sure the accounts that were opened were the right ones for us. And now three years later, we couldn't be more pleased with the personal service that CorePlus has shown us. We recommend them to all our friends and neighbors."

Board of Directors:
Jean Swift, Chair
Nancy Bulkeley, Vice Chair
Louis Fusaro, Sr. , Treasurer
David Moorehead, Secretary
Kyle Dykes, Director
Jesse Luis, Director
Selma Ward, Director

CorePlus.org
860-886-0576
800-724-0779
202 Salem Turnpike,
Norwich, CT 06360

COREPLUS CREDIT UNION
cpcu
Smart Banking. Community Trusted.
NCUA

Anyone. Anywhere.
Positioned For Growth.

2022
Annual Report
To our Members + Community

COREPLUS CREDIT UNION
cpcu
Smart Banking. Community Trusted.

Message from the Chair of the Board and President

Dear CorePlus Members,

We are extremely pleased to report a very successful year for your credit union. In 2022, despite high inflation and the largest increases in rates since the early 1980s, CorePlus had one of the most successful years since its founding in 1936. CorePlus is well capitalized, reporting a year-end capital ratio of 8.06%, our highest level since 2009. Additionally, the credit union's return on assets in 2022 was 1.53%, more than double last year and at the top tier of all credits unions in the United States.

The positive financial results of the credit union is linked to an unprecedented 20% loan growth that the industry experienced in 2022. This positive trend, coupled with a healthy work environment for our employees, positioned us for strong performance. In 2022, the credit union received the Hartford Courant's coveted Top Workplace award for a second year in a row. The Top Workplace program measures our employees' job satisfaction through the use of anonymous surveys. While we are very proud of this award, the ultimate beneficiary is our Members, as it has always been our belief that engaged, happy employees make for a positive member experience.

Throughout 2022, CorePlus experienced record increases in auto and recreational vehicle loans. Overall, the credit union originated $65 million in new loans. Members looking for a return on their deposits were certainly rewarded as deposit rates were at their highest level in over a decade. Thus, our total deposits grew by $24 million.

The recent collapse of two large banks has definitely generated concern for the overall health of the financial industry, and specifically, the security of funds deposited at financial institutions. We are pleased to report that 96% of our Members' deposit accounts are covered by the National Credit Union Association (NCUA) insurance limit of $250,000. In contrast, the two closed banks had lower than 12% of their deposits federally insured. Moreover, CorePlus consistently maintains sufficient liquidity to meet the normal withdrawal of funds and loan demand. For extreme conditions, the credit union has lines of credit totaling $42 million that are readily available to meet high withdrawal of funds or loan demand.

Prospectively, CorePlus is positioning itself for growth. In 2022, the NCUA approved a change to our membership charter from a community charter serving only New London and Windham counties, to a much broader multiple common bond charter. CorePlus chose to partner with the American Consumer Council (ACC) as the common bond for our revised charter. Any member or business who agrees to enroll in a CorePlus sponsored membership in the ACC qualifies to be a member of the credit union. The ACC is a non-profit organization that is dedicated to consumer education, advocacy and financial literacy. The elimination of the geographical restrictions in our charter is beneficial to both CorePlus and our membership.

Giving back to the community is our way of saying thank you to the more than 28,000 Members that choose CorePlus as their financial services provider. This is one of the many benefits of doing your financial business locally. The non-profits in our community provide vital services yet face continual uncertainty in their funding streams. In addition to our financial support to many of our community non-profits, our employees donate countless hours of their time to volunteer and serve on non-profit Boards.

Thank you for partnering with CorePlus as your financial services provider. We look forward to providing service to you in 2023 and focusing on our mission: **FINANCIAL WELLNESS FOR ALL.**

CorePlus Team at the Norwich Saint Patrick's Parade & Festival

Jean Swift
Chair

Nicholas K. Fortson
President

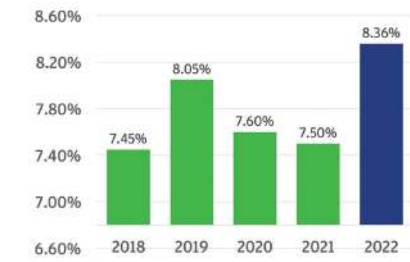
CorePlus Federal Credit Union - Statement of Financial Condition

(December 31, 2022 and 2021)	2022	2021
Assets		
Cash	$ 4,396,771	$ 5,569,047
Investments	60,307,301	75,107,955
Loans to Members, net	228,726,849	175,105,826
Purchased Loans	27,542,180	36,408,958
Other Assets	10,047,937	9,348,521
Total Assets	$ 331,021,038	$ 301,540,307
Liabilities and Members' Equities		
Liabilities		
Members' Shares and Savings Accounts	290,788,838	272,739,196
Non-Member Deposits	7,552,000	992,000
Borrowed Funds	10,000,000	4,000,000
Accrued Expenses and Other Liabilities	1,961,805	1,827,258
Total Liabilities	310,302,643	279,558,454
Members' Equities		
Regular Reserves	2,931,294	2,931,294
Undivided Earnings and Other Accounts	17,787,101	19,050,559
Total Members' Equities	20,718,395	21,981,853
Total Liabilities and Equity	$ 331,021,038	$ 301,540,307

CorePlus Federal Credit Union - Statement of Income

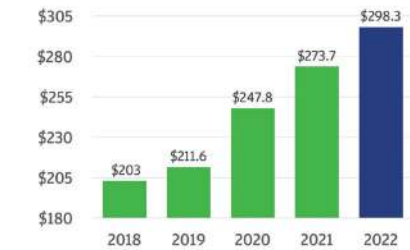
(For The Years Ended December 31, 2022 and 2021)	2022	2021
Income		
Income on Loans	$ 9,998,005	$ 7,806,506
Income on Investments	565,648	729,582
Other Income	6,676,285	4,271,988
Total Income	17,239,938	12,808,079
Expenses		
Employee Compensation and Benefits	4,896,603	4,630,039
Office Occupancy and Operations	2,306,189	2,228,009
Other Expenses	3,354,958	3,349,191
Provisions for Loan Losses	856,068	(105,000)
Total Expenses	11,413,818	10,102,239
Net Income Before Dividends	5,826,120	2,705,840
Members' Dividends	768,526	699,812
Net (Loss) Income	$ 5,057,594	$ 2,006,028

Net Worth Ratio Chart



Total Loans Chart

Total Shares and Deposits Chart



	2022	2021
Member Growth	5.41%	0.45%
Share Growth	6.62%	10.42%
Loan Growth	30.62%	5.59%
Change in Equity	-5.75%	1.91%
Asset Growth	9.78%	11.16%
Percentage of Income returned to members in the form of dividends	4.46%	5.46%
Loans Made YTD	$122,603,324	$98,453,276
# of Loans made YTD	4,707	4,462
# of Share Accounts	44,253	43,147
# of Certificate Accounts (all)	1,983	1,775
# of Loan Accounts	14,756	13,507

2022 ANNUAL REPORT

Improving people's lives with creative solutions

SCIENT
Federal Credit Union®

Services

SAVINGS & CHECKING PROGRAMS

- Share Savings Accounts
- Free Checking with eStatements
- Interest Checking Account
- MySci Savings and Checking Accounts
- Regular and Premium Money Market Accounts
- Share Certificates
- Change Maker Savings Account
- Club Accounts
- Individual Retirement Accounts (IRAs)
- Coverdell Education Savings Accounts

CONSUMER LOANS

- Auto Loans
- Signature Personal Loans
- Personal Lines of Credit
- Consumer Visa® Card*
- Business Visa® Card*
- Deposit Secured Loans
- Education Loans
- Executive Reserve Lines of Credit

MORTGAGE & EQUITY LOANS

- Fixed-Rate Mortgages
- Adjustable-Rate Mortgages
- SMARTChoice Mortgages
- No-Closing-Cost Mortgages
- Fixed-Rate Home Equity Loans
- Home Equity Lines of Credit

ACCESS YOUR ACCOUNTS ANYWHERE, ANYTIME

- Mobile App with Mobile Deposit
- Online Banking
- Free Unlimited Online Bill Payment
- Free Email Alerts on Transactions
- Free SMS Text Alerts
- Free ATM Transactions at over 30,000 CO-OP® Network ATMs Nationwide
- Free Account Transactions at over 5,000 CO-OP® Shared Branches Nationwide
- Payment Access via Apple Pay®, Samsung Pay™, Android Pay™

*Through Elan Financial Services

2022 by the numbers

20,466
Total Members

$101,026,099
Auto Loans Made

$35,289,973
Mortgage Loans Made

$4,908,371
Consumer Loans Made

Letter from the Board Chair & President/CEO

Thank you for this opportunity to serve and to address you on behalf of the Scient staff, the Leadership team, and the Board of Directors. I'd like first and foremost to recognize and appreciate the efforts of the entire Scient staff and their families for their dedication and diligence throughout another challenging, yet hugely successful year. On behalf of the Board of Directors, I'd like to thank and recognize the Scient Leadership Team for their expertise, energy, and dedication in managing and mentoring the staff throughout the year. We truly are fortunate to have an All-Star cast of players! As well, thank you members of our Scient family for your support and trust.

I'd like to acknowledge our new members through the merger with New London Municipal Employees Credit Union. Not only did our Leadership Team guide us smoothly through a very successful merger, but they also led us through the addition to our footprint with the opening of the beautiful new branch location at 243 Bank Street. If you haven't had the opportunity to stop by, please come and visit soon.

On the financial front, we are pleased to report that 2022 was a record-breaking year for Scient, with loan originations of $141.2 million, deposit balances of $295.4 million, and net income of $2.51 million. Our total assets climbed 17.8% to $342.4 million. Most financial metrics met or exceeded the budget for 2022, in part due to strong loan originations and collection efforts. Scient's provision for loan loss expense of $428 thousand was $202 thousand, or 32%, better than budget! Overall loan originations of $141.2 million, including $96.5 million from indirect auto lending, established new all-time highs.

With sustained profitability over the last five years, Scient is investing in innovative technology that enhances our services and puts the right platforms in the hands of our members to conduct business in-person as well as online and mobile. Our 2022 initiatives met and exceeded our plan expectations. In 2023, we are upgrading our banking systems including online bill pay, home banking, and mobile banking, to provide you with top-notch products and services. These changes will give us the capability of serving you better now and in the years to come. Scient Federal Credit Union's new Online Banking tools will offer a more modern and sophisticated look and feel, and more features to help you manage your money. Throughout the year, Scient has also increased its engagement and outreach in the local community through financial education programs, event sponsorships, and food drives. We will continue to look for additional opportunities to be strong community partners in creative and impactful ways.

Finally, we thank you for your membership and look forward to improving people's lives with creative solutions. Wherever you are, we are with you to help meet your financial needs.

Karen Walters
Board Chair

Chris Maynard
President & CEO

Treasurer's Report

Scient had a very successful year in 2022. The credit union continued to operate profitably and added substantially to its capital reserves during the year. Scient earned $2.51 million (of which $1.1 million was received from the Corporate System Resolution Program established by the NCUA Board during the 2008 financial crisis). Scient produced a Return on Assets (ROA) of 79 basis points. Net Worth as measured by our regulators, aggregated $30.5 million at year-end 2022 and Scient continues to be classified under current regulations as 'well-capitalized'. Assets at year-end were $342.4 million, $51.8 million, or 17.8% increase over the prior year.

Scient's success shows in its results:

- $141.2 million in loans to members were granted in 2022 (a new record) and $298.0 million in loans were outstanding as of year-end. Scient's Interest Income on loans for the year was $9.3 million, a $900 thousand, or 10.3% increase, from the prior year.
- $295.4 million was on deposit at the credit union as of year-end, a 13.6% increase from the prior year. Over $1.2 million in interest was paid on deposits held at Scient in 2022.

Operating expenses increased year-over-year by $700 thousand, driven by inflation and core processor conversion-related costs. The provision provided for loan losses of $428 thousand was below budget by $202 thousand! In addition, Scient now services $22.4 million of member real estate loans and $27.5 million of auto loans that it has participated in other credit unions.

Scient continues to work closely with its members experiencing financial difficulties. Scient's loan restructuring program at year-end extended to 30 members, with 6 approved for the program in 2022. The collections department, working with members, recovered $178 thousand in previously charged-off loans in 2022.

Scient's liquidity, or cash position, remains well managed. Scient tapped into its borrowing lines to fund record loan growth in 2022. Borrowings outstanding at year-end were $18 million. Scient had $35.0 million in unused lines of credit for liquidity at year-end.

As Treasurer and a Scient Board member for many years, I would like to personally thank each and every member for making Scient Federal Credit Union what it is today. We truly value you, our members/owners, and appreciate our continued relationship as your credit union.

Sincerely,

Adam Smogowicz
Treasurer

Statements of Financial Condition

ASSETS	2022*	2021*
Cash & Cash Equivalents	$4,199,327	$8,662,922
Interest Bearing Deposits	$301,311	$1,992,000
INVESTMENTS		
Available for Sale	$25,743,476	$23,418,977
Held to Maturity	$188,219	$200,225
Loans to Members Net Allowance for Loan Losses	$296,637,211	$246,372,945
Accrued Interest Receivable	$892,270	$698,904
Prepaid & Other Assets	$9,121,610	$4,106,380
Property & Equipment	$2,726,527	$2,764,497
NCUSIF Deposit	$2,578,924	$2,415,615
TOTAL ASSETS	**$342,388,875**	**$290,632,465**

LIABILITIES & MEMBER EQUITY	2022*	2021*
LIABILITIES		
Members' Share & Savings Accounts	$295,409,567	$260,032,411
Borrowed Funds	$18,000,000	–
Accounts Payable & Accrued Liabilities	$3,134,809	$3,411,081
Total Liabilities	**$316,544,376**	**$263,443,493**
MEMBER EQUITY		
Regular Reserve	–	$1,582,525
Undivided Earnings	$30,522,647	$25,946,700
(Accumulated Other Comprehensive Loss)	($4,678,148)	($340,253)
Total Member Equity	**$25,844,499**	**$27,188,972**
TOTAL LIABILITIES & MEMBER EQUITY	**$342,388,875**	**$290,632,465**

**Unaudited–Audited financial statements as of 6/30/22 & 6/30/21 are available upon request.*

Statements of Income

	2022*	2021*
INTEREST INCOME		
Loans to Members	$9,306,690	$8,441,372
Investments	$663,821	$442,190
Total Interest Income	**$9,970,511**	**$8,883,562**
INTEREST EXPENSE		
Members' Shares & Savings	$1,211,404	$629,006
Borrowed Funds	$349,524	$152
Total Interest Expense	**$1,560,928**	**$629,157**
Net Interest Income	**$8,409,583**	**$8,254,405**
Provision for Loan Losses	$428,487	$204,050
NET INTEREST INCOME After Provision for Loan Losses	**$7,981,096**	**$8,050,355**

	2022*	2021*
NON-INTEREST INCOME		
Miscellaneous Operating Income	$919,253	$907,581
Fees & Service Charges	$871,213	$867,718
Gain on Sale of Loans, Net	$8,093	$54,963
Total Non-Interest Income	**$1,798,559**	**$1,830,262**
	$9,779,655	**$9,880,617**
NON-INTEREST EXPENSE		
Compensation & Employee Benefits	$4,270,681	$4,029,188
Office Operating & Occupancy	$2,093,762	$1,956,057
Loan Service Expense	$873,462	$839,981
Other Operating	$1,018,845	$708,638
Other	($989,064)	($112,708)
Total Non-Interest Expense	**$7,267,686**	**$7,421,156**
NET INCOME (LOSS)	**$2,511,969**	**$2,459,460**

Board of Directors

Karen Walters
Board Chair

Grace Vandal
Vice Chair

Adam Smogowicz
Treasurer

Brian Oat
Secretary

Glenn Wilcox
Director

Jeff Mastracchio
Director

Travis Williams
Director

Steve Caldwell
Associate Director

Barbara Paul
Associate Director

Supervisory Committee

Alex Bancroft

Mark Topliff

Grace Vandal

Donna Zyry

Officers & Directors

Chris Maynard, President and CEO

John Belanger, Vice President of IT

Irv Hagewood, Vice President of Collections

Janice Mapel, Vice President of Human Resources

Shalin Peck, Vice President of Operations

Matthew Sosnowski, Vice President of Member Services and Marketing

Tina Waterman, Vice President of Lending

Supervisory Committee Report

The primary responsibility of the Supervisory Committee is to serve as a means of checks and balances at the Credit Union. We are comprised of a group of dedicated volunteers appointed by the Board of Directors. It is our responsibility to ensure that Scient Federal Credit Union establishes and maintains appropriate policies, procedures, and internal controls that safeguard members' assets and privacy and fulfill the credit union's financial and regulatory responsibilities.

There were numerous internal audits that were performed this past year conducted by CPA firm, Doeren Mayhew, on the Credit Union's Policies, Procedures, and Regulatory requirements. The frequency of these audits is based upon a Risk Assessment that is reviewed at least annually and updated as needed throughout the year to maintain a high level of compliance. These audits help us to identify any potential concerns or issues and have them addressed before they become a bigger problem.

Based on our activities and the results of our recent exam, the Supervisory Committee believes that the Credit Union is performing appropriately to sustain a safe and secure future; and that it is well-managed with a strong commitment to serving its membership of 20,466. As your representatives, the Supervisory Committee will continue to perform oversight activities so that we are confident members' financial interests and privacy is well protected as we move forward in the new year.

I wish to thank my fellow committee members and the Doeren Mayhew team for their hard work and outstanding support during this past year. I also want to thank past Supervisory Committee Chairperson, John Podurgiel, for his service to the Credit Union over the past 18 years. John has retired from his position, and we are grateful for his numerous years of leadership and volunteerism.

On behalf of the entire Committee, we appreciate the opportunity to serve you, and the members, and look forward to a secure and successful 2023. We want to ensure that our members are happy with our products, services, and staff at all times as the Credit Union continues to grow.

We urge you to contact any member of the credit union's staff, management, or board with any comments or questions that you might have. You may also report any issues anonymously to the Supervisory Committee through the "Report It" link located on the Credit Union website. You can also mail the Supervisory Committee at:

Scient Federal Credit Union
Attn: Supervisory Committee
60 Colver Ave
Groton, CT 06340

Thank you,

Alex Bancroft
Chair of the Supervisory Committee

SCIENT
Federal Credit Union®

Corporate and Main Office
60 Colver Avenue
Groton, CT

Pfizer Groton, CT
445 Eastern Point Road
Building 220
Amenities Corridor
Groton, CT

New Haven, CT—*Postal*
50 Brewery Street
New Haven, CT

New London, CT
243 Bank Street
New London, CT

Improving people's lives with creative solutions

scientfcu.org