

# MISSION STATEMENT

## Financial Wellness For All

“A **POSITIVE WORK ENVIRONMENT** results in an overall **POSITIVE EXPERIENCE** for the **CPCU MEMBERS**”

- Nicholas K. Fortson  
President & Chief  
Executive Officer



Our Waterford branch  
celebrates CPCU's Top  
Workplace designation

## SUPERVISORY COMMITTEE REPORT 2021

The Supervisory Committee exists to safeguard your assets, evaluate internal controls and financial conditions, investigate complaints and review policies and procedures.

In addition, during 2021 the Supervisory Committee:

- 1 Engaged the Firm of Garvey, Steele & Bancroft, LLP to perform selected internal audits as directed by the Supervisory Committee.
- 2 Engaged the Firm of Whittlesey PC to perform the annual opinion audit for the period ending December 31, 2021.
- 3 Evaluated the National Credit Union Administration (NCUA) Examination Report for the period ending September 30, 2020.

It is our opinion, based upon review of documentation related to the above completed audit services and discussions about ongoing audit services, that the financial statements and related information presented with the 2021 CorePlus Federal Credit Union Annual Report represent the true financial condition of your Credit Union.

Member: Joyce McElhaney

Member: Clinton Christensen

Chairman: Kenneth P. Levy

### Board of Directors

Chair: Jean Swift

Vice Chair: Nancy Bulkeley

Treasurer: Louis Fusaro, Sr.

Secretary: Elizabeth Mrouse

Director: David Moorehead

Director: James Marks

Director: Selma Ward

\* as of March 2022, David Moorehead is the Secretary of the Board of Directors

### CorePlus.org

860-886-0576

800-724-0779

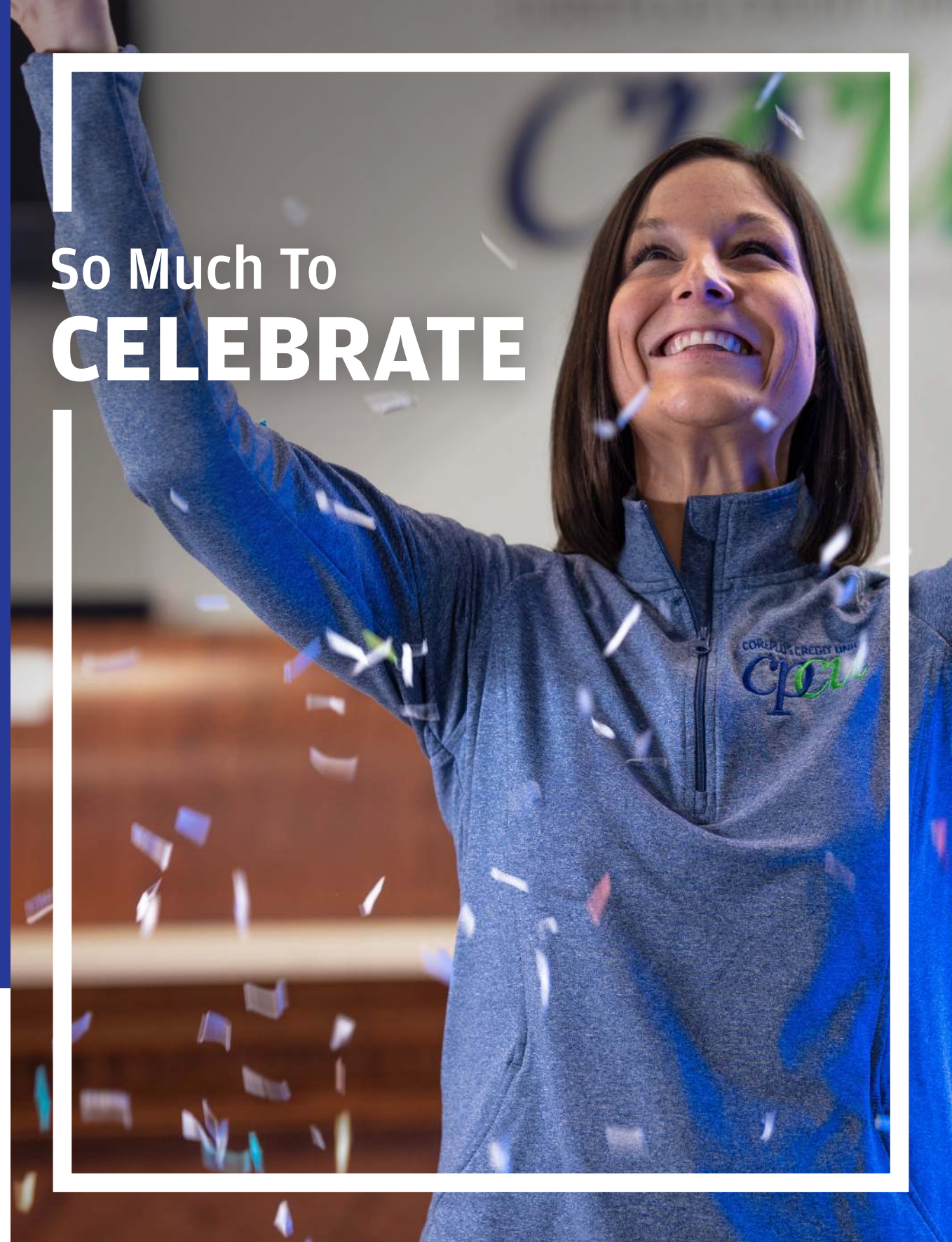
202 Salem Turnpike,  
Norwich, CT 06360



\* On the cover, Meg Martellotta, Director of Operations, at our community shred day in the Plainfield branch office.



# So Much To CELEBRATE



**2021**  
**Annual Report**  
TO OUR MEMBERS  
+ COMMUNITY



MESSAGE FROM THE CHAIR OF THE BOARD AND PRESIDENT, MAY 2022

The past couple of years have been challenging for us all. The pandemic has certainly altered our social lives, work environment, and even how we educate our children. We have all had to make adjustments and, to some degree, rely on technology to connect with our friends, families, and communities.

Fortunately, over the years, CPCU has made substantial investments in technology to enhance efficiency and to improve the digital access for our credit union members. The benefits of technology have definitely been witnessed in the efficiency of the internal operations of the credit union. CPCU is well on its way to becoming a paperless environment. But most importantly, the credit union operations have become more nimble and have improved the member experience by providing services that meet our members’ needs faster and more efficiently.

Interestingly, the pandemic has spurred the members’ usage of our digital channels. Prior to the pandemic, the adoption rate of our online services saw a slow but steady increase. However, over the past two years, members have dramatically increased their usage of online methods; depositing checks, transferring money, applying for loans and opening accounts. It is clear that the digital channels of access have not diminished the overall member experience with the credit union. Throughout the pandemic, loan volume has been its highest in the history of the credit union.

Going forward, we expect that members will continue to increase their online access to the credit union. This will definitely impact

the way we offer services in the branch. We expect the transactional business to decline while the need for more financial consultation will grow. Consequently, as we move into the future, members can expect that our branches will be remodeled to assist members with more complex financial needs versus transactional business. These changes will start with our East Lyme branch. In April, 2022, the branch will be remodeled to provide additional office space for our members to meet with branch personnel.

“CPCU was awarded the Hartford Courant’s Top Workplace award ”

Our members’ online and in-person experience is very important to the success of the credit union. Accordingly, we want to make it as comfortable and frictionless as possible. This cannot be done without well-trained employees who feel valued and understand the mission of the credit union. It is important that our members recognize that in addition to our investments in technology and our branches, we have invested in ensuring that our employees are properly trained and have a work environment that is supportive of their needs. In 2021, CPCU was awarded the Hartford Courant’s Top Workplace award. We are very proud of this award and firmly believe that a positive work environment results in an overall positive experience for our CPCU members.

As always, thank you for your membership with CPCU and for supporting the credit union philosophy of “People Helping People.”



**Jean Swift**  
Chair of the Board



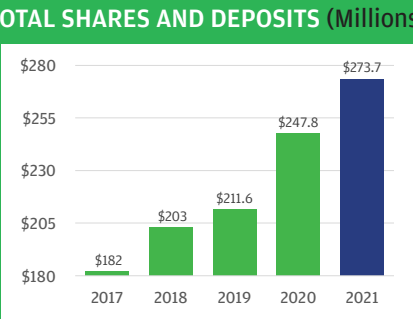
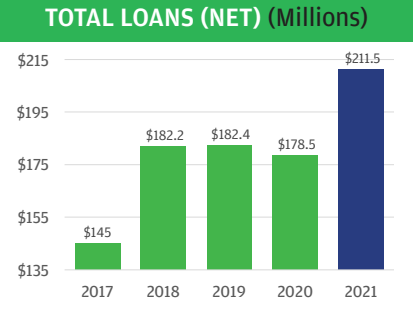
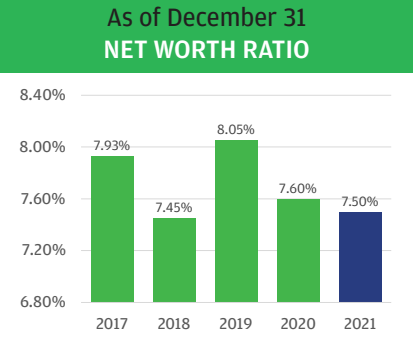


**Nicholas K. Fortson**  
President & Chief Executive Officer



| COREPLUS FEDERAL CREDIT UNION          |    |                |                |
|----------------------------------------|----|----------------|----------------|
| STATEMENT OF FINANCIAL CONDITION       |    |                |                |
| (DECEMBER 31, 2021 AND 2020)           |    | 2021           | 2020           |
| ASSETS                                 |    |                |                |
| Cash                                   | \$ | 5,569,047      | \$ 5,325,826   |
| Investments                            |    | 75,107,955     | 78,393,786     |
| Loans to Members, net                  |    | 175,105,826    | 165,834,453    |
| Purchased Loans                        |    | 36,408,958     | 12,766,173     |
| Other Assets                           |    | 9,348,521      | 8,954,827      |
| TOTAL ASSETS                           |    | \$ 301,540,307 | \$ 271,275,065 |
| LIABILITIES AND MEMBERS' EQUITY        |    |                |                |
| LIABILITIES                            |    |                |                |
| Members' Shares and Savings Accounts   | \$ | 273,731,196    | \$ 247,899,106 |
| Borrowed Funds                         |    | 4,000,000      | -              |
| Accrued Expenses and Other Liabilities |    | 1,827,258      | 1,805,048      |
| TOTAL LIABILITIES                      |    | 279,558,454    | 249,704,154    |
| MEMBERS' EQUITY                        |    |                |                |
| Regular Reserves                       |    | 2,931,294      | 2,931,294      |
| Undivided Earnings and Other Accounts  |    | 19,050,559     | 18,639,617     |
| TOTAL MEMBERS' EQUITY                  |    | 21,981,853     | 21,570,911     |
| TOTAL LIABILITIES AND EQUITY           |    | \$ 301,540,307 | \$ 271,275,065 |

| COREPLUS FEDERAL CREDIT UNION                    |    |              |              |
|--------------------------------------------------|----|--------------|--------------|
| STATEMENT OF INCOME                              |    |              |              |
| (FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020) |    | 2021         | 2020         |
| INCOME                                           |    |              |              |
| Income on Loans                                  | \$ | 7,806,509    | \$ 7,658,398 |
| Income on Investments                            |    | 729,582      | 791,237      |
| Other Income                                     |    | 4,271,988    | 4,885,845    |
| TOTAL INCOME                                     |    | 12,808,079   | 13,335,480   |
| EXPENSES                                         |    |              |              |
| Employee Compensation and Benefits               |    | 4,630,039    | 4,411,443    |
| Office Occupancy and Operations                  |    | 2,228,009    | 1,933,904    |
| Other Expenses                                   |    | 3,349,191    | 2,974,838    |
| Provision for Loan Losses                        |    | (105,000)    | 930,000      |
| TOTAL EXPENSES                                   |    | 10,102,239   | 10,250,185   |
| NET INCOME BEFORE DIVIDENDS                      |    | 2,705,840    | 3,085,295    |
| MEMBERS' DIVIDENDS                               |    | 699,812      | 1,156,732    |
| NET (LOSS) INCOME                                |    | \$ 2,006,028 | \$ 1,928,563 |



|                                                                   | 2021         | 2020         |
|-------------------------------------------------------------------|--------------|--------------|
| Member Growth                                                     | 0.45%        | 4.90%        |
| Share Growth                                                      | 10.42%       | 17.13%       |
| Member Loan Growth                                                | 5.59%        | -2.15%       |
| Equity Growth                                                     | 1.91%        | 13.44%       |
| Asset Growth                                                      | 11.16%       | 16.93%       |
| Percentage of Income returned to members in the form of dividends | 2.94%        | 8.67%        |
| Loans Made YTD                                                    | \$98,453,276 | \$83,239,769 |
| # of loans made YTD                                               | 4,462        | 3,497        |
| # of Share Accounts                                               | 43,147       | 43,114       |
| # of Certificate Accounts (all)                                   | 1,775        | 1,995        |
| # of Loan Accounts                                                | 13,507       | 12,250       |

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# 2021 ANNUAL REPORT

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**Improving people's lives  
with creative solutions**

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 **SCIENT**  
Federal Credit Union®

# Services

## SAVINGS & CHECKING PROGRAMS

- Share Savings Accounts
- Free Checking with eStatements
- Interest Checking Account
- MySci Savings and Checking Accounts
- Regular and Premium Money Market Accounts
- Share Certificates
- Change Maker Savings Account
- Club Accounts
- Individual Retirement Accounts (IRAs)
- Coverdell Education Savings Accounts

## CONSUMER LOANS

- Auto Loans
- Signature Personal Loans
- Personal Line of Credit
- Consumer Visa® Card\*
- Business Visa® Card\*
- Deposit Secured Loans
- Education Loans
- Executive Reserve Lines of Credit

## MORTGAGE & EQUITY LOANS

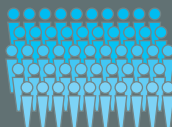
- Fixed-Rate Mortgages
- Adjustable-Rate Mortgages
- SMARTChoice Mortgages
- No-Closing-Cost Mortgages
- Fixed-Rate Home Equity Loans
- Home Equity Lines of Credit

## ACCESS YOUR ACCOUNTS ANYWHERE, ANYTIME

- Mobile App with Mobile Deposit
- Online Banking
- Free Unlimited Online Bill Payment
- Free Email Alerts on Transactions
- Free SMS Text Alerts
- Free ATM Transactions at over 30,000 CO-OP® Network ATMs Nationwide
- Free Account Transactions at over 5,000 CO-OP® Shared Branches Nationwide
- Payment Access via Apple Pay®, Samsung Pay™, Android Pay™

\*Through Elan Financial Services

**2021**  
by the numbers



**19,975**  
Total Members



**\$68,521,153**  
Auto Loans Made



**\$50,392,836**  
Mortgage Loans Made



**\$4,095,731**  
Consumer Loans Made

## Letter from the Board Chair & President/CEO

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Let us start by thanking the Scient staff and their families for their dedication and diligence throughout yet another challenging year. While there have been heart-warming stories of success and perseverance, both inside and outside of business, we recognize and remember those who may have suffered great hardship due to the continued viral outbreaks. We also wish all of our staff and our membership good health and economic stability in the coming months. The Scient team also thanks the many essential workers, including first responders, nurses, doctors, medical staff, mental health professionals, postal and delivery professionals, and teachers who are heroically helping people in need and helping us all to maintain some semblance of normalcy in our everyday lives.

We are proud to acknowledge that many of these individuals are members of our credit union! We are also proud to be associated with Pfizer, developers of the first COVID-19 vaccine approved for emergency use in the U.S. and the first oral antiviral agent to fight COVID-19, as well as all of the crucial CT postal personnel working tirelessly to ensure rapid distribution of medications and other critical supplies to those unable to leave their homes. Scient appreciates your support and dedication during these unprecedented times!

We are pleased to report that 2021 was a record-breaking year for Scient, with loan originations of \$123.0 million, deposit balances of \$260.0 million, and net income just shy of \$2.5 million. Our total assets climbed 6.6% to \$290.6 million. Financial metrics met or exceeded the budget for 2021, in part due to strong collection efforts. Scient's provision for loan loss expense of \$204 thousand was \$841 thousand, or 80% better than budget! Our mortgage originations of \$50.4 million established a new all-time high, surpassing the \$46.9 million originated in 2020.

With sustained profitability over the last five years, Scient is investing in innovative technology that enhances our services and puts the right platforms in the hands of our members to conduct business in-person as well as online and mobile. Our 2021 initiatives met or exceeded our plan expectations. Notable strides forward in 2021 included the successful launch of our new website on February 17, incorporating a "Fast Pay" option in the mobile app, creation of MySci youth accounts and technology enhancements to protect the credit union against cyber threats. Scient also made improvements to its corporate branch in Groton by replacing the roof and the installation of an additional drive-up lane to better serve the membership.

In 2022, we are scheduled to launch a First-Time Homebuyer program, implement updates to the online banking platform and automated phone system, as well as various technology upgrades and enhancements. Scient also plans to increase its engagement and outreach in the local community through various event sponsorships and financial education. Lastly, Scient and New London Municipal Employees Credit Union (NLMECU) have announced plans to merge, with Scient as the surviving credit union, subject to regulatory approval and a vote of NLMECU's membership. The anticipated merger date would be mid-summer 2022.

Scient continues to take the safety and well-being of its members and staff very seriously, and have implemented and maintained policies and practices to ensure such. We continue to follow guidance from the Governor of Connecticut and the CDC with respect to safety practices related to the pandemic. All in all, we remain diligent and steadfast in our efforts to bring our best in support and service to our members and staff alike.

At Scient, we thank you for your membership, and look forward to ***improving people's lives with creative solutions.*** Wherever you are, we are with you to help meet your financial needs.

Karen Walters  
***Board Chair***

Chris Maynard  
***President & CEO***

## Treasurer's Report

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Scient had a very successful year in 2021. The credit union continued to operate profitably and added substantially to its capital reserves during the year. Scient earned \$2.46 million in 2021, with a Return on Assets of 87 basis points. Net Worth as measured by our regulators, aggregated \$27.5 million at year-end 2021 and Scient continues to be classified under current regulations as 'Well-Capitalized'. Assets at year-end were \$290.6 million, an \$18.1 million or 6.6% increase over the prior year.

### **Scient's success shows in its results:**

- \$123.0 million in loans to members were granted in 2021 (a new record) and \$247.6 million in loans were outstanding as of year-end. Scient's Interest Income on loans for the year was \$8.4 million, a \$300 thousand, or 3.5% decrease, from the prior year.
- \$260.0 million was on deposit at the credit union as of year-end, a 6.9% increase from the prior year. Over \$629 thousand in interest was paid on deposits held at Scient in 2021.

Operating expenses were reduced year-over-year by \$600 thousand, driven by reduced or delayed spending. The provision provided for loan losses of \$204 thousand was below the prior year by an amazing \$295 thousand! In addition, Scient now services over \$25.9 million of member real estate loans and \$34.9 million of auto loans that it has participated to other credit unions.

Scient continues to work closely with its members experiencing financial difficulties. Scient's loan restructuring program at year-end extended to 29 members, with 3 approved for the program in 2021. The collections department, working with members, recovered \$157 thousand in previously charged-off loans in 2021.

Scient's liquidity, or cash position, remains well managed. Scient had limited borrowings during the year with none outstanding at year-end. Scient had \$52.2 million in unused lines of credit for liquidity at year-end.

As Treasurer and a Scient Board member for many years, I would like to personally thank each and every member for making Scient Federal Credit Union what it is today. We truly value you, our members/owners, and appreciate your continued relationship as your credit union.

Sincerely,

Adam Smogowicz  
*Treasurer*

## Statements of Financial Condition

| ASSETS                        |                      |                      |
|-------------------------------|----------------------|----------------------|
|                               | 2021*                | 2020*                |
| Cash & Cash Equivalents       | \$8,662,922          | \$21,436,601         |
| Interest Bearing Deposits     | \$1,992,000          | \$4,980,000          |
| INVESTMENTS                   |                      |                      |
| Available for Sale            | \$23,418,977         | \$ 12,436,277        |
| Held to Maturity              | \$ 200,225           | \$242,423            |
| Loans to Members              |                      |                      |
| Net Allowance for Loan Losses | \$246,372,945        | \$223,698,270        |
| Accrued interest receivable   | \$698,904            | \$770,381            |
| Prepaid & Other Assets        | \$4,106,380          | \$4,002,239          |
| Property & Equipment          | \$ 2,764,497         | \$2,717,671          |
| NCUSIF Deposit                | \$2,415,615          | \$2,253,808          |
| <b>TOTAL ASSETS</b>           | <b>\$290,632,465</b> | <b>\$272,537,670</b> |

| LIABILITIES & MEMBER EQUITY                  |                      |                      |
|----------------------------------------------|----------------------|----------------------|
|                                              | 2021*                | 2020*                |
| LIABILITIES                                  |                      |                      |
| Members' Share & Savings Accounts            | \$260,032,411        | \$243,273,499        |
| Borrowed Funds                               | —                    | —                    |
| Accounts Payable & Accrued Liabilities       | \$3,411,081          | \$3,957,028          |
| <b>Total Liabilities</b>                     | <b>\$263,443,493</b> | <b>\$247,230,527</b> |
| MEMBER EQUITY                                |                      |                      |
| Regular Reserve                              | \$1,582,525          | \$1,582,525          |
| Undivided Earnings                           | \$25,946,700         | \$23,487,240         |
| (Accumulated Other Comprehensive Loss)       | (\$340,253)          | \$237,378            |
| <b>Total Member Equity</b>                   | <b>\$27,188,972</b>  | <b>\$25,307,143</b>  |
| <b>TOTAL LIABILITIES &amp; MEMBER EQUITY</b> | <b>\$290,632,465</b> | <b>\$272,537,670</b> |

## Statements of Income

|                                                            | 2021*              | 2020*              |
|------------------------------------------------------------|--------------------|--------------------|
| INTEREST INCOME                                            |                    |                    |
| Loans to Members                                           | \$8,441,372        | \$8,745,571        |
| Investments                                                | \$442,190          | \$470,254          |
| <b>Total Interest Income</b>                               | <b>\$8,883,562</b> | <b>\$9,215,825</b> |
| INTEREST EXPENSE                                           |                    |                    |
| Members' Shares & Savings                                  | \$629,006          | \$1,212,953        |
| Borrowed Funds                                             | \$152              | \$10,924           |
| <b>Total Interest Expense</b>                              | <b>\$629,157</b>   | <b>\$1,223,877</b> |
| <b>Net Interest Income</b>                                 | <b>\$8,254,405</b> | <b>\$7,991,948</b> |
| Provision for Loan Losses                                  | \$204,050          | \$499,480          |
| <b>NET INTEREST INCOME After Provision for Loan Losses</b> | <b>\$8,050,355</b> | <b>\$7,492,468</b> |

|                                   | 2021*              | 2020*              |
|-----------------------------------|--------------------|--------------------|
| NON-INTEREST INCOME               |                    |                    |
| Miscellaneous Operating Income    | \$907,581          | \$896,290          |
| Fees & Service Charges            | \$867,718          | \$853,641          |
| Gain on Sale of Loans, Net        | \$54,963           | \$505,488          |
| <b>Total Non-Interest Income</b>  | <b>\$1,830,262</b> | <b>\$2,255,419</b> |
|                                   | <b>\$9,880,617</b> | <b>\$9,747,887</b> |
| NON-INTEREST EXPENSE              |                    |                    |
| Compensation & Employee Benefits  | \$4,029,188        | \$4,527,257        |
| Office Operating & Occupancy      | \$1,956,057        | \$1,916,902        |
| Loan Service Expense              | \$839,981          | \$995,743          |
| Other Operating                   | \$708,638          | \$714,373          |
| Other                             | (\$112,708)        | \$118,258          |
| <b>Total Non-Interest Expense</b> | <b>\$7,421,156</b> | <b>\$8,272,533</b> |
| <b>NET INCOME (LOSS)</b>          | <b>\$2,459,460</b> | <b>\$1,475,354</b> |

\*Unaudited—Audited financial statements as of 6/30/21 & 6/30/20 are available upon request.

## Board of Directors

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Karen Walters  
*Board Chair*



Grace Vandal  
*Vice Chair*



Adam Smogowicz  
*Treasurer*



Brian Oat  
*Secretary*



Glenn Wilcox  
*Director*



Jeff Mastracchio  
*Director*



Travis Williams  
*Director*



Steve Caldwell  
*Associate Director*

## Supervisory Committee

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Alex Bancroft  
John Podurgiel  
Grace Vandal  
Donna Zyry

## Officers & Directors

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Chris Maynard, *President and CEO*  
Tina Waterman, *Vice President of Lending*  
Irv Hagewood, *Vice President of Collections*  
Shalin Peck, *Vice President of Operations*  
John Belanger, *Vice President of IT*  
Matthew Sosnowski, *Vice President of Member Services*  
Janice Mapel, *Vice President of Human Resources*

# Supervisory Committee Report

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The primary responsibility of the Supervisory Committee is to serve as a means of checks and balances at the Credit Union. We are comprised of a group of dedicated volunteers that are appointed by the Board of Directors. It is our responsibility to ensure that Scient Federal Credit Union establishes and maintains appropriate policies, procedures, and internal controls that safeguard members' assets and privacy and fulfill the credit union's financial and regulatory responsibilities.

There were numerous internal audits that were performed this past year conducted by CPA firm, Doeren Mayhew, on the Credit Union's Policies, Procedures, and Regulatory requirements. The frequency of these audits is based upon a Risk Assessment that is reviewed at least annually and updated as needed throughout the year to maintain a high level of compliance. These audits help us to identify any potential concerns or issues and have them addressed before they become a bigger problem.

Based on our activities and the results of our recent exam, the Supervisory Committee believes that the Credit Union is performing appropriately to sustain a safe and secure future; and that it is well managed with a strong commitment to serving its membership of almost 20,000. As your representatives, the Supervisory Committee will continue to perform oversight activities so that we are confident members' financial interests and privacy are well protected as we move forward in the new year.

I wish to thank my fellow committee members and the Doeren Mayhew team for their hard work and outstanding support during this past year.

On behalf of the entire Committee, we appreciate the opportunity to serve you, the members, and look forward to a secure and successful 2022. We want to ensure that our members are happy with our products, services, and staff at all times as the Credit Union continues to grow.

We urge you to contact any member of the credit union's staff, management, or board with any comments or questions that you might have. You may also report any issues anonymously to the Supervisory Committee through the "Report It" link located on the Credit Union website. You can also mail the Supervisory Committee at:

**Scient Federal Credit Union**

Attn: Supervisory Committee  
60 Colver Ave  
Groton, CT 06340

Thank you and have a SAFE & Healthy 2022,

John A. Podurgiel  
*Chair of the Supervisory Committee*



# SCIENT

Federal Credit Union®

**Corporate and  
Main Office**

60 Colver Avenue  
Groton, CT

**Groton, CT—Pfizer**  
445 Eastern Point Road  
Building 220  
Amenities Corridor  
Groton, CT

**New Haven, CT—USPS**  
50 Brewery Street  
New Haven, CT

**Improving people's lives  
with creative solutions**

**scientfcu.org**

